

Cordiant Opens London Office Anchored by Managing Directors Stephen Foss and Peter-Barrett Lennard

February 27, 2019 - The Managing Partners of Cordiant and Cordiant Luxembourg SA are delighted to announce that Stephen Foss and Peter Barrett-Lennard as Managing Directors. They will focus on Origination, Structuring and Syndication, initially focusing on Cordiant VII.

Stephen Foss brings over 30 years of experience, most notably at RBC Capital Markets, where he was a senior Managing Director. He was responsible for the International Equities business for Europe and Australasia and subsequently led a senior client coverage effort with a particular focus on sovereign wealth funds and companies in the energy complex. Mr Foss oversaw a substantial build-out of RBC's capabilities in Europe and served on the firm's European Operating Committee. He subsequently joined the partnership of Merlin Partners LLP, a merchant bank with a strong focus on emerging market opportunities. Stephen is a member of the boards of Colombia-based Amerisur, Octant Energy plc (based in East Africa) and New & Lingwood. He has served as a director of BOE Securities in South Africa. He has a BA (Hons.) from the University of Western Ontario.

Peter Barrett-Lennard brings close to two decades of experience in financial markets to Cordiant. He joins Cordiant from Merlin Partners LLP, where he was also a Partner. Prior to Merlin, he spent a decade at RBC Capital Markets, where he held senior roles in the advisory group focusing on agriculture, industrials, and the energy/materials complex. He gained broad experience in origination, M&A and debt and equity financings for companies in Europe, Asia, and Africa, and brings particular expertise in structuring complicated investment opportunities in emerging market economies. He joined RBC Capital Markets from PWC, where he was a Manager in Corporate Finance. He holds a BCom (Finance) from the University of Western Australia.

About Cordiant: Cordiant Capital is an industry-focused investor in private/alternative strategies in regions such as Emerging Europe, Latin America and selected parts of Africa and Asia. Partner-owned, the firm has a strong focus on originating and structuring transactions in asset-rich, focus areas such as telecommunications infrastructure, agriculture, transportation infrastructure and energy/materials infrastructure. With a client base of large, institutional investors such as global insurers and pension plans, Cordiant focuses on generating attractive risk-adjusted returns through industry knowledge and the creation of tailored capital solutions. Through partnerships with leading international financial institutions such as the EIB/EIF, Cordiant also seeks to leverage credit enhancements where possible. With over 40 professionals on the team, Cordiant has offices in Montreal, São Paulo, London, Boston and is represented in Istanbul, Sofia and Hanover.

Cordiant Capital is registered in Canada as an exempt market dealer (EMD) and portfolio manager (PM) in the province of Ontario, Quebec and Alberta. Cordiant is also a registered investment fund manager (IFM) in the provinces of Quebec and Ontario and a Registered Investment Advisor (RIA) with the US SEC. Cordiant Luxembourg S.A is registered as an AIFM with the Commission de Surveillance du Secteur Financier (CSSF) in Luxembourg.