

Cordiant Announces Expansion of São Paulo Office

January 29, 2019: Cordiant is delighted to announce a further expansion of its São Paulo office. Primarily focused on originating opportunities in the agricultural and pre-export finance area, the team is now seven strong.

Under the leadership of Patrick Funaro and Stephen Pout, Cordiant São Paulo focuses on agricultural pre-export finance. Messrs Funaro and Pout each bring over two decades of experience in Latin American and global agricultural markets. Mr Funaro held senior positions at Société Générale and FIMAT, whilst Mr Pout held senior positions at Macquarie and Gaviion.

Cordiant has over a decade's experience investing in the sector, and has completed over three dozen agricultural investments. With the latest expansion in Brazil and the first closing of Cordiant VII, Cordiant will be able to further expand its presence in this attractive market.

About Cordiant: Cordiant Capital is an industry-focused investor in private/alternative strategies in regions such as Emerging Europe, Latin America and selected parts of Africa and Asia. Partner-owned, the firm has a strong focus on originating and structuring transactions in asset-rich, focus areas such as telecommunications infrastructure, agriculture, transportation infrastructure and energy/materials infrastructure. With a client base of large, institutional investors such as global insurers and pension plans, Cordiant focuses on generating attractive risk-adjusted returns through industry knowledge and the creation of tailored capital solutions. Through partnerships with leading international financial institutions such as the EIB/EIF, Cordiant also seeks to leverage credit enhancements where possible. With over 40 professionals on the team, Cordiant has offices in Montreal, São Paulo, London, Boston and is represented in Istanbul, Sofia and Hanover.